

LOCKE BRIDGE
CAPITAL PARTNERS

Securing Premium Value for the Middle Market

HEALTHCARE BACKGROUND

Changes in healthcare costs, reimbursement rates, and federal policies are impacting the plans of most healthcare participants. As a result, we have never been more active advising on M&A transactions, strategic partnerships, and financing alternatives across a range of healthcare verticals. LockeBridge clients range from early revenue companies raising capital to fund innovative healthcare IT initiatives to multi-billion-dollar international medical device companies seeking acquisitions and divisional divestitures to post-acute care facilities seeking to acquire, merge or divest.

ADVISORY EXPERIENCE

For bankers advising within non-healthcare sectors deep subject matter expertise within the vertical is often not necessary. Within the healthcare sector however, industry specific expertise on matters pertaining to compliance, regulations, processes & methods and numerous other industry specific issues is often critical. At LockeBridge our Directors not only have a thorough understanding of industry specific issues impacting the merger, acquisition and selling process, they have first-hand operational knowledge only garnered by those that have years of operational experience working with providers.

The LockeBridge Directors have advised both family-owned single site facilities and large national chains on such operational issues as physician recruitment, cost containment practices, reimbursement maximization, regulatory and compliance matters, and IT integration. The foregoing enables LockeBridge to perform comprehensive SWOT (strength, weaknesses, opportunities and threats) analysis prior to representing our clients to the market. The ability to mitigate and often totally remove weaknesses and threats, highlight operational strengths and identify opportunities, which are often not even recognized by our client, has resulted in obtaining premium valuations and transaction terms.

HEALTHCARE ADVISORY BOARD










Darren S. Tishler, M.D. - General Surgeon, Hartford Hospital

Mel Prenovitz - Founder of various medical device companies. Specific expertise in endoscopic device products and user markets.

Gary Bloomgren, M.D. - Former Biogen, Vice President Compliance and Risk Management

Matthew Nekoroski – Founded and successfully exited various healthcare companies.

SAMPLE TRANSACTIONS

<p>Durrall Holdings</p> <p>Has acquired</p>  <p>LockeBridge and/or its Directors acted as the Advisor to Durrall Holdings</p>	<p>Atlantic House Call Medical Services</p> <p>Has been acquired by</p>  <p>LockeBridge and/or its Directors acted as the Advisor to Atlantic House Calls</p>	<p>Seton Capital Partners</p> <p>Has acquired</p>  <p>LockeBridge and/or its Directors acted as the Advisor To Seton Capital Partners</p>
 <p>Has recapitalized</p> <p>LockeBridge and/or its Directors acted as the Advisor to TLC</p>	 <p>Has been acquired by</p> <p>Therapix Health Resources</p> <p>LockeBridge and/or its Directors acted as the Advisor to CPS</p>	 <p>Has been acquired by</p> <p>Mingo Health Partners</p> <p>LockeBridge and/or its Directors acted as the Advisor to WMH</p>
<p>Lung Assist, Inc.</p> <p>Has been acquired by</p>  <p>LockeBridge acted as the exclusive advisor to Lung Assist, Inc.</p>	 <p>Has been acquired by</p>  <p>LockeBridge acted as exclusive advisor to ICP Medical, Inc,</p>	 <p>Financing & Joint Venture of Memory Care Facility</p> <p>LockeBridge and/or its Directors acted as the Advisor to the Funder</p>

NATIONAL & INTERNATIONAL ACCOLADES

